# SOLUTIONS FOR INVESTMENT BANKERS

Originate deals, conduct thorough due diligence, value companies, and streamline the pitch book process.

Business Description .							Corporate Information 410 Terry Avenue North Seattle, Washington 98109-5210 United States +1.206.266.1000 http://www.amazon.com										
									Source: FactSet Fundamentals							Source: FactSet Fundamentals	
									Financial Valuation Ratios Price - Latest Availa 👻 🤳							Current Capitalization	J
		Dec	'18A	Sep '19LTM	Dec '19E	Dec '20E	Price (As of 14 Jan '20)	1,869.44									
EV/Sales			4.03	3.53	3.36	2.84	Basic Shares	495.80									
EV/EBITDA		3	37.03	27.15	22.84	19.07	Market Cap	\$926.8									
EV/EBIT			3.76	63.95	70.04	52.99	Diluted Shares	15.8									
EBITDA/Interest Expense		1	7.88	22.55	27.04	33.45	Fully Diluted Shares Outstanding	511.6									
EBIT/Interest Expense			8.97	9.58	8.81	12.04	Fully Diluted Market Cap	\$956.4									
EBITDA-CapEx/Interest Expense			8.40	12.58	17.79	22.38	+ Total Debt	25.3									
Total Debt/EBITDA Total Debt/EV			1.95	2.16	-	-	- In-the-Money Convertible Debt	2010									
PE			0.05	0.08	90.46	- 69.59	- Cash & Equivalents	43.7									
FL 92.19 02.11 90.40 09.39						+ Total Preferred	40.1										
✓ and Price as of Lates	t Available in USD; Sour	ce: FactSet Fundamenta	ls, FactSet Estima	ates													
							- In-the-Money Convertible Preferred	0.0									
Financial Summary							- Investments in Unconsolidated Subs	0.0									
						<b>.</b>	+ Non-Controlling Interest	0.0									
	Sep '19Q	Sep '19LTM	Dec '17A	Dec '18A	Dec '19E	Dec '20E	+ Pension Liabilities	¢020.0									
Revenue	69.98	265.47	177.87	232.89	279.07	330.66	Enterprise Value	\$938.0									
Growth (%)	23.7	20.1	30.8	30.9	19.8	18.5	Weighted Avg Cost of Capital										
Gross Income	28.68	109.12	65.93	93.73	114.11	137.73	8.1%										
Margin (%)	41.0	41.1	37.1	40.2	40.9	41.7	Shares Outstanding Methodology										
EBITDA	8.78	34.55	12.97	25.33	41.08	49.18	Values in billions of USD   Bal Sheet data as of Sep '19										
Margin (%) 12.5		13.0	7.3	10.9	14.7	14.9	Values in billions of USD   Bai Sheet data as of Sep 19 Source: EactSet ECS, EactSet DCS										

# SOURCE PUBLIC AND PRIVATE MARKET OPPORTUNITIES

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- Retrieve and analyze data in Microsoft Excel more efficiently with FactSet codes. Quickly audit FactSet formulas back to the source document, understand the breakdown of the calculation, access additional company information, and more
- Power the pitch book process by building and linking dynamic Excel charts and models with PowerPoint
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